

# MYOB Exo Business

ERP solutions for medium  
to larger sized businesses



# MYOB ERP Solutions

For businesses with more complex accounting needs

For over 20 years, more than a million businesses and over ten thousand accounting practices have chosen MYOB for their accounting and business needs.

As a trusted MYOB Platinum Partner, Axsys has the right ERP solution to meet your bigger business needs.

At Axsys, we offer a number of on-premise, cloud-hosted and cloud-based MYOB solutions to support medium to larger sized businesses - all the way through to more complex businesses with hundreds of employees.

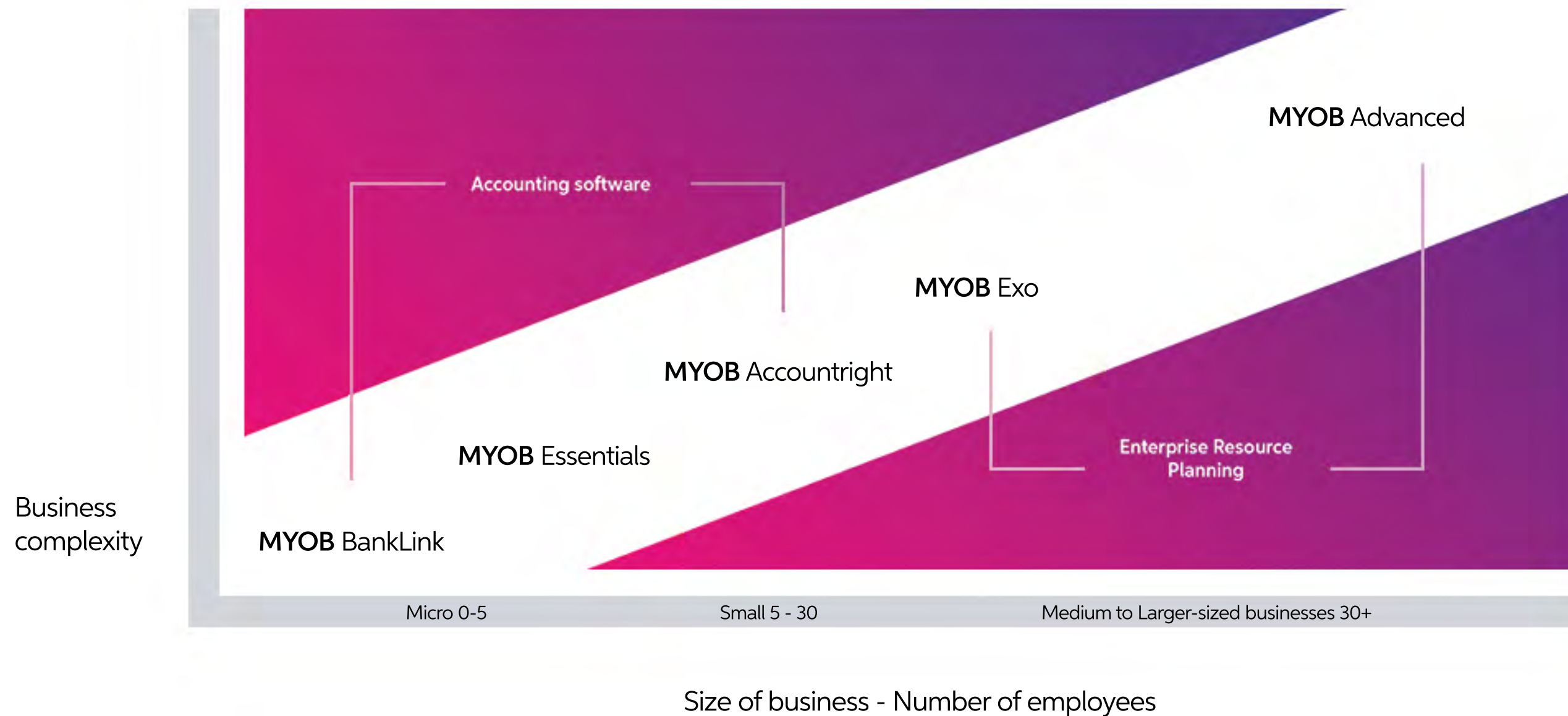
We give businesses the flexibility to choose cloud-based or desktop solutions, and ones that offer the best of both worlds.

Check out the comprehensive chart on the following page>



# MYOB Solutions Chart

There's a solution to meet all your needs



# MYOB Exo

## On Premise ERP Solution

MYOB Exo Business is Australia's leading financial and business management system - designed for medium and larger businesses that need company-wide insight and comprehensive control.

MYOB Exo Business is perfect for businesses that need:

- + Easy accounting and GL functions
- + Multiple locations/divisions/branches
- + Management dashboards
- + Customer relationship management (CRM)
- + Advanced stock and foreign currency management
- + Extensive landed cost and shipment tracking
- + Integrated job and project costing functionality
- + Payroll, time and attendance and human resource management
- + Consolidation of financial transactions for all entities
- + Customisable accounting process flows and corresponding checklists

MYOB Exo provides the flexibility to build an entire business management solution that meets all of your individual business needs.



# MYOB Exo Business

A business management solution that's ideal for medium and larger businesses. It helps larger Australian businesses stay in control while managing the complexities of growth.

## Flexible and tailored

Exo Business is a fully integrated, flexible and customisable business management system designed specifically for medium and larger businesses.

Our MYOB-qualified team members will help you assess and set up a system that's right for you – we'll help configure workflows, interfaces and reports to create an individual flexible system that fits your business processes like a glove.

## A complete view of the business

Extensive reporting and configurable dashboards mean you can have a single view of all your key business information, along with the ability to drill down to more detail when you need to.

Having this 'big picture' information will enable you to make quick and informed business decisions.

## More than just an accounting solution

Exo Business has extensive features for handling importing, exporting and foreign exchange. It includes job costing that reflects the true cost of jobs, from quoting through to supply.

And Exo CRM integrates with accounting and finance data, so you can develop better processes, increase efficiencies and improve your bottom line.

## A system that grows with your business

Exo Business is configurable, so it can be extended to meet your own unique business process requirements. This ability to grow and transform with your business will improve processes and operational efficiencies across all departments.

You even have flexibility in how you host MYOB Exo – on premise, or in the cloud. The choice is yours.

# MYOB Exo Employer Services

Supports you with all aspects of human resources management within your business regardless of where your staff are located.

## Manage a large payroll

Exo Employer Services includes a standalone payroll solution for medium and larger sized businesses.

Exo Payroll can process up to 2,000 pays at a time, automatically allocate relevant taxes, and entitlements, giving you the ability to accurately plan for the future and improve productivity.

## Simplicity with advanced reporting

Exo Payroll includes a large range of reporting functions that make tracking staff costs and unearthing staff insights easy. And if Exo Payroll doesn't have the specific report you need, just use the in-built customisable report writing tool to create it.

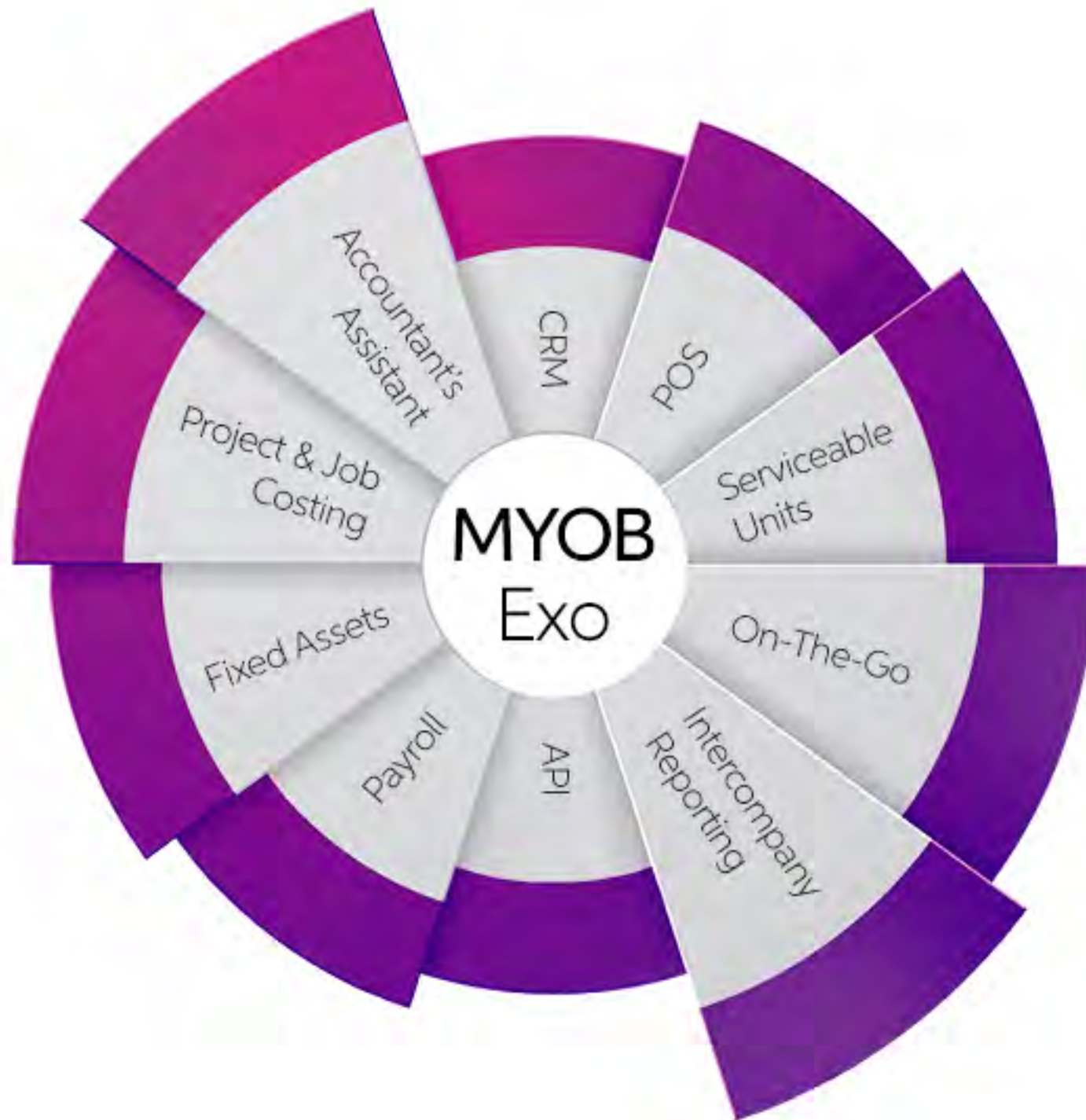
## Empower your workforce

Exo Employer Services also gives your staff the ability to view and update their own secure personal information online.

This frees up valuable time across your business.

# An ERP solution tailored for your needs

Built on a flexible SQL database, MYOB Exo Business features a suite of management solutions that allow us to deliver you a solution that takes the stress out of business admin.



## The Modules:

### Finance

Provides a comprehensive set of accounting, analytics, sales and purchasing management, and inventory control functions.

### Job Costing

Designed to accommodate the entire lifecycle management of a job or project, from quote and budget through to profitability review and variance reporting.

### Fixed Assets

Keep track of depreciation schedules, maintenance and valuable assets from within your general ledger.

### Point of Sale (POS)

An integrated, configurable point of sale solution that works with Exo Finance and supports most POS hardware.

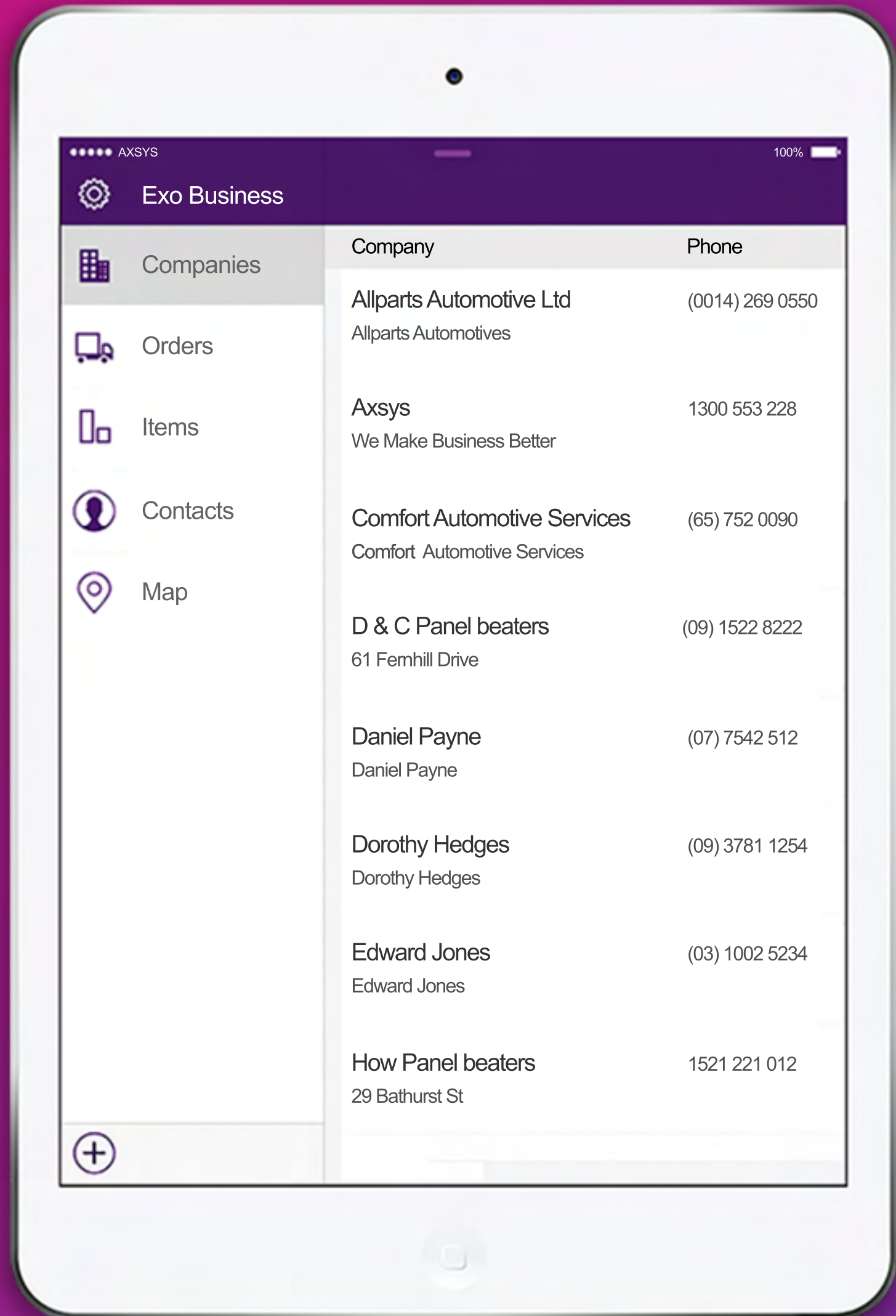
# MYOB Exo OnTheGo

An intuitive, easy to use mobile app that opens up access to the information you need, when you need it: anywhere, anytime.

Staff can securely connect to and access business information when they're out of the office, to help them work as effectively as when they're in it. They'll also be able to better manage the entire quote and order process.

Designed for Apple iOS and Google Android. Take advantage of smart technology to work smarter, not harder:

- + Intuitive Secure Design
- + Case Management
- + Expense and Claims
- + Tasks & Events
- + Approvals





### Customer Relationship Management (CRM)

Manages customers, prospects, opportunities and sales budgets. Its extensive reports and ability to run end-to-end marketing campaigns make it a powerful CRM tool.

### Accountant's Assistant

A portal for your accountant/financial advisor which includes a set of accounting process flows that can be customised, along with checklists, to help efficiently manage your accounts.

### Analytics

Gain improved visibility into your business's performance using a wide range of customisable dashboards, charts and reports.

### Intercompany

Consolidate multiple business transactions into a single company - Great for companies with separate legal entities.

### API

Designed for developers to create Exo integration apps, it can be accessed locally or online via MYOB LiveRelay.

# MYOB Exo Employer Services

### Payroll

Automatically calculate earnings, taxes and deductions, track labour costs, analyse trends and create detailed reports.

### Employee Information

A data management tool that helps you stay up-to-date with all your HR records – from job descriptions to performance reviews.

### MyStaffInfo

A web-based employee self-service system that lets you capture and share information, policies and more. Even better, employees can manage their payslips, leave and personal details remotely.

### Time and Attendance

Schedule rosters and track employee hours including overtime. Keep on top of regular absentees with reports that analyse trends in hours worked and not worked.

### Timesheets

Enable remote staff to enter their timesheets electronically, so they can be managed from one central location, streamlining processes and freeing up time spent on data entry.

# When should you consider MYOB Exo solutions?

The suite includes MYOB Exo Business and Exo Employer Services which can be used as individual systems, or together for a truly integrated solution that connects every department of your organisation.

## **Increased transactions**

When your existing systems are no longer coping with the increased volume of transactions.

## **Increased staff numbers**

When increased staff levels are making payroll and HR processes lengthy and complex.

## **Greater complexity**

When you need a solution that supports your unique business processes and has extensive reporting for deeper visibility over what's driving your business, profitability, efficiency, sales trends and inventory.

## **Multiple locations and users**

Expansion into multiple locations means you need a unified view and a system that can handle multiple, concurrent users.

## **Importing, exporting and distribution**

Your trading arrangements have become more complex and you need a solution tailored to importing, exporting and foreign exchange.

## **Increased workarounds**

If you are using excel spreadsheets or add-on applications in addition to your off the shelf accounting package, and having to reconcile your data for a single view of the business.

# Let our expert team customise a solution for you

With MYOB Exo Business and Exo Employer Services, additional services can be adopted and tailored to meet the needs of you and your business.

## Choosing the right partner

When it comes to choosing and implementing the right mix of Exo modules for your business, Axsys is one of MYOB's leading Partners. In fact, we're the current MYOB Partner of the Year.

Our team will work closely with you to set-up your MYOB Exo solution, hosted on premise or in the cloud, as well as provide you with the necessary training and ongoing support you need to ensure you get the most out of your investment.

## Contact us today

Get in contact with our team today and discover why Axsys is the preferred MYOB Partner for 100's of businesses Australia-wide.

Arrange your free demonstration today by calling us on 1300 553 228 or by emailing: [sales@axsys.com.au](mailto:sales@axsys.com.au)



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